

# South Shore Sexual Health

## Comparative Income Statement

|                                    | Actual<br>04/01/2022 to<br>03/31/2023 | Actual<br>04/01/2023 to<br>03/31/2024 |
|------------------------------------|---------------------------------------|---------------------------------------|
| <b>REVENUE</b>                     |                                       |                                       |
| Revenue                            |                                       |                                       |
| SHNS (core allocation)             | 60,000.00                             | 60,000.00                             |
| SHNS (Surplus/extras)              | 5,060.00                              | 1,860.00                              |
| United Way                         | 3,000.00                              | 4,000.00                              |
| Rural Communities Foundation       | 0.00                                  | 20,000.00                             |
| Building Vibrant Communities Gr... | 0.00                                  | 0.00                                  |
| Grant 3 (Queens CHB)               | 0.00                                  | 1,500.00                              |
| Grant 4 (LCCHB - Wellness)         | 0.00                                  | 1,500.00                              |
| Other Grants                       | 6,312.50                              | 24,943.50                             |
| Canada Recovery Fund               | 0.00                                  | 25,519.20                             |
| Fundraising                        | 2,307.16                              | 532.02                                |
| Other                              | 55.96                                 | 850.99                                |
| Donation Income                    | 4,223.79                              | 2,736.66                              |
| Safer Sex Supplies                 | 0.00                                  | -3,188.38                             |
| Total Revenue                      | 80,959.41                             | 140,253.99                            |
| <b>TOTAL REVENUE</b>               | 80,959.41                             | 140,253.99                            |
| <b>EXPENSE</b>                     |                                       |                                       |
| Payroll Expense                    |                                       |                                       |
| Fundraising Inventory Sold         | -73.00                                | 208.25                                |
| Wages                              | 46,547.24                             | 79,768.00                             |
| EI                                 | 1,010.18                              | 1,882.90                              |
| CPP                                | 2,409.08                              | 4,535.07                              |
| Medical                            | 1,000.00                              | 375.00                                |
| Total Payroll Expense              | 50,893.50                             | 86,769.22                             |
| General & Administrative Expense   |                                       |                                       |
| Accounting & Legal                 | 329.23                                | 5,120.00                              |
| Advertising & Promotions           | 632.76                                | 112.59                                |
| Rent                               | 8,385.00                              | 14,121.00                             |
| Rent - Charged                     | -1,300.00                             | -6,650.00                             |
| Insurance                          | 1,638.00                              | 1,882.54                              |
| Phone                              | 397.29                                | 1,151.95                              |
| Internet                           | 1,226.71                              | 1,022.46                              |
| Website                            | 324.17                                | 489.54                                |
| Shipping/Handling                  | 9.95                                  | 77.62                                 |
| Interest & Bank Charges            | 262.06                                | 626.70                                |
| Square Fees                        | 14.03                                 | 9.03                                  |
| Office Supplies                    | 1,850.18                              | 3,166.32                              |
| Office - R&M                       | 0.00                                  | 760.00                                |
| Safer Sex Supplies                 | 0.00                                  | 1,257.69                              |
| Clinical Supplies                  | 140.94                                | 33.34                                 |
| Transformation Closet              | 1,636.05                              | 2,177.30                              |
| Miscellaneous                      | 594.31                                | 1,414.42                              |
| Mileage                            | 942.09                                | 1,545.82                              |
| Staff and Board Development        | 617.76                                | 0.00                                  |
| Membership Fees & Dues             | 31.15                                 | 56.05                                 |
| Presentation Material              | 115.70                                | 91.90                                 |
| Programs/Special Events            | 826.39                                | 188.13                                |
| Other Grants                       | 0.00                                  | 0.00                                  |
| Total General & Admin. Expense     | 18,673.77                             | 28,654.40                             |
| <b>TOTAL EXPENSE</b>               | 69,567.27                             | 115,423.62                            |
| <b>NET INCOME</b>                  | 11,392.14                             | 24,830.37                             |